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December 1, 2023

Via Electronic Mail

Charlotte Owen Rick Avila Geoff Habicht Ready Mix Naturals, LLC 1435 N Highway 123 Byp Seguin, TX 78155 CONTAINS CONFIDENTIAL BUSINESS INFORMATION

Re: FDA Tobacco Product Status of Zero-Nicotine NixamideTM and NixamideTM-Containing E-Liquids and Vape Products

To Whom It May Concern:

The purpose of this letter is to respond to your request for our opinion regarding the status, under the laws and regulations administered by the U.S. Food and Drug Administration ("FDA") Center for Tobacco Products ("CTP"), of Ready Mix Naturals, LLC's zero-nicotine NixamideTM product, which is intended to be used as a component of e-liquids that do not contain nicotine or tobacco-derived ingredients. Based on our review of confidential and proprietary information on the product, we have no hesitation in providing our opinion that NixamideTM is not a "tobacco product" as defined in the Food, Drug and Cosmetic Act ("FDCA" or the "Act"), as amended by the Family Smoking Prevention and Tobacco Control Act of 2009 ("TCA") and the Consolidated Appropriations Act of 2022 ("CAA"). Furthermore, vape products and e-liquids that contain NixamideTM in lieu of nicotine would also not fall within meaning of a tobacco product provided they do not (1) otherwise contain tobacco-derived substances or nicotine or (2) fall within meaning of a tobacco product "component and part". This opinion is based on several factors, including:

Under FDCA Section 201(rr)(1), 21 U.S.C. § 321(rr), a tobacco product "means any product made or derived from tobacco, or containing nicotine from any source, that is intended for human consumption, including any component, part, or accessory of a tobacco product (except for raw materials other than tobacco used in manufacturing a component, part, or accessory of a tobacco product)." The statute further provides that a tobacco product does not mean (1) a drug under Section 201(g)(1) of the Act, a device under Section 201(h), or combination product as described in Section 503(g); or (2) an article that is a food under Section 201(f) if such article contains no nicotine, or no more than trace amounts of naturally occurring nicotine.





Ready Mix Naturals December 1, 2023 Page 2 of 3

- NixamideTM is a proprietary blend of nicotinamide (CAS Reg. No. 98-92-0) and either vegetable glycerin ("VG"), propylene glycol ("PG"), or combinations thereof.
- In the TCA, "nicotine" is defined by its International Union of Pure and Applied Chemistry (IUPAC) name and chemical formula as the "chemical substance named 3-(1-methyl-2pyrrolidinyl)pyridine, which has a molecular formula of C₁₀H₁₄N₂, including any salt or complex of nicotine." See 21 U.S.C § 387(12).
- None of the NixamideTM ingredients are made or derived from tobacco or nicotine, or use tobacco or nicotine as a starting substance. Specifically, no form of nicotine, including S-(-)nicotine (CAS Reg. No. 54-11-5), R-(+)-nicotine (CAS Reg. No. 25162-00-9), or racemic-(±)nicotine (CAS Reg. No. 22083-74-5) is used as an ingredient of Nixamide™ or used in the synthesis of NixamideTM or any of its ingredients.
- Analytical test results have confirmed that nicotine is not present in NixamideTM at an appropriately sensitive limit of detection.
- Vape products and e-liquids that contain NixamideTM in lieu of nicotine would also not fall within meaning of a tobacco product provided they do not (1) otherwise contain tobaccoderived substances or nicotine (at more than insignificant residual impurity levels), or (2) fall within meaning of a tobacco product "component and part".²

This means that Nixamide™-containing e-liquids and vape products should not be used in a manner that could imply that they are intended or reasonably expected, based on a totality of the circumstances to (1) alter or affect a tobacco product's performance, composition, constituents, or characteristics; or (2) be used with or for the human consumption of a tobacco product. This means that, for example, the finished NixamideTM e-liquids should never be mixed or used with eliquids that contain nicotine or tobacco-derived substances, or consumed via an open-tank vape device that is normally used with nicotine e-liquids. Similarly, closed-system vape devices (e.g., disposables and pod systems) that are pre-filled with NixamideTM e-liquid should not capable of being refilled, or manipulated or altered in any way that could allow the device to be used with or for the consumption of nicotine, tobacco, or tobacco-derived substances. In other words, once all of the pre-filled NixamideTM e-liquid has been vaped, the device (or pods) are intended to be discarded and not reused. We recommend that the packaging and labeling of all NixamideTM-containing e-liquids and vape devices should contain disclaimers that the products are not intended to be altered in any way and, specifically, should not be used with or for the consumption of nicotine or tobacco. E-liquid manufacturers that are replacing nicotine with NixamideTM should be sure to inform their consumers on how to properly handle and use NixamideTM e-liquids.

CONTAINS CONFIDENTIAL BUSINESS INFORMATION



Ready Mix Naturals December 1, 2023 Page 3 of 3

Accordingly, based on the information that you provided, we have no hesitation in concluding that NixamideTM is not a tobacco product as defined in the FDCA. Furthermore, vape products and eliquids that contain NixamideTM in lieu of nicotine would also not fall within meaning of a tobacco product provided they do not (1) otherwise contain tobacco-derived substances or nicotine or (2) fall within meaning of a tobacco product "component and part". Accordingly, neither NixamideTM nor eliquids and vape products made with NixamideTM are subject to the Tobacco Control Act and FDA's premarket authorization requirement for new tobacco products.³

We trust that this letter is responsive to your request for our opinion. Should you have any questions or concerns, please do not hesitate to let us know.

Cordially yours,

Azim Chowdhury

4856-8590-8372, v. 1

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This letter does not assess the safety of NixamideTM-when used as intended, or whether NixamideTM-containing products could be subject to any other potentially applicable legal requirements.